

NAVIGATING THE BARRIERS OF ENTRY FOR THE DEFENCE INDUSTRY

The following is a list of resources curated by our industry experts. These resources have been tailored to provide you with a strategic advantage for getting started in and navigating the defence industry.

[ADF Reserves and Employer Support](#)

ADF Reserves and Employer Support engage with key stakeholders including ADF units, reservists and their civilian employers.

[Advanced Strategic Capabilities Accelerator \(ASCA\)](#)

Connects and streamline Defence innovation, science, and technology systems, driving capability development and acquisition pathways. In response to strategically directed Defence priorities, ASCA harnesses the potential of industry, research organisations, and Government partners.

[AusTender](#)

Defence business opportunities, including the annual procurement plan and approaches to market, can be found on the AusTender website.

[Australian Defence Export Office \(ADEO\)](#)

Coordinates the whole-of-government effort to support the export success of Australian defence industry. The Office is responsible for delivering the initiatives outlined in the Defence Export Strategy.

[Australian Guide to Export Controls and Best Practices \(PDF\)](#)

A guide for Australian companies, researchers and academic institutions handling defence and dual-use controlled goods and technology subject to Australian and U.S. export controls.

[Australian Industry Capability \(AIC\) Plans](#)

Public Australian Industry Capability (AIC) Plans set out the forward opportunities that Defence contractors plan to provide for industry involvement in Defence capability projects and sustainment activities.

[DISP FAQs](#)

There are many things Australian businesses can do to minimise security risks and raise their levels of security protection across the security categories of governance, personnel security, physical security, information and cyber security.

[Defence Industry Security Program \(DISP\)](#)

The DISP, managed by the Defence Industry Security Office (DISO), supports Australian businesses to understand and meet their security obligations when engaging in Defence projects, contracts and tenders.

[Defence NSW](#)

New South Wales (NSW) is Australia's economic, finance and education powerhouse. NSW contributes one-third of Australia's GDP and currently enjoys record business investment and a AAA credit rating. NSW is committed to growing defence industries and related jobs, investment and innovation across the state.

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[Essential Eight](#)

While no set of mitigation strategies are guaranteed to protect against all cyber threats, organisations are recommended to implement eight essential mitigation strategies from the ACSC's Strategies to Mitigate Cyber Security Incidents as a baseline.

[Finding opportunities - Business & Industry \(Defence\)](#)

Defence provides support services to assist Australian businesses and innovators to partner with Defence and accelerate the delivery of military capability.

[Grants and programs finder](#)

A guided search to help you find grants, funding and support programs from across government.

[How to Apply \(DISP\)](#)

Becoming a member of the DISP program is a process that will help your company develop best practice security. To help progress your application in a timely manner we suggest following our key steps to apply.

[Industry grants](#)

Defence provides a range of grants to support industry. These grants help Australian small and medium enterprises grow to meet Defence capability needs and join global defence industry supply chains.

[Infosec Registered Assessors Program \(IRAP\)](#)

The Infosec Registered Assessors Program (IRAP) ensures entities can access high-quality security assessment services.

[ISO 31000 — Risk management](#)

In addition to addressing operational continuity, ISO 31000 provides a level of reassurance in terms of economic resilience, professional reputation and environmental and safety outcomes.

[ISO 9001 and related standards](#)

ISO 9001 sets out the criteria for a quality management system and is the only standard in the family that can be certified to (although this is not a requirement). It can be used by any organization, large or small, regardless of its field of activity.

[Make a Security Report](#)

Reporting not only notifies Defence of potential vulnerabilities, it actively contributes to the ongoing monitoring and management of security.

[Protective Security Policy Framework \(PSPF\)](#)

Assists Australian Government entities to protect their people, information and assets, both at home and overseas.

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[Security clearances – Vetting assessment](#)

Security clearance assessments will be conducted by an AGSVA staff member or an authorised external vetting provider contracted to AGSVA.

[The Complete Guide to NIST SP 800-171](#)

Contractors for the Department of Defense (DoD) and other Government agencies must protect sensitive information from ever-increasing cybersecurity threats. Doing so requires implementing advanced cybersecurity solutions and following mandatory compliance requirements.

[The Daily Bugle – Full Circle Compliance \(free online subscription\)](#)

The Export/Import Daily Update (“The Daily Bugle”) is a free newsletter emailed world-wide to thousands of readers every business day to inform readers of news of defense and high-tech trade laws, regulations, current events, and advice from subject-matter experts.

[The Office of Defence Industry Support \(ODIS\)](#)

Provides a seamless experience for small and medium enterprises (SMEs) to engage with Defence. ODIS is the trusted link for Australian SMEs looking to enter or expand their footprint in the Defence industry.

[Veteran Employment Program](#)

Demonstrates the importance the Government places on raising awareness of the skills, values and experience veterans bring to the civilian workplace.

[Veterans Employment Program \(nsw.gov.au\)](#)

The Veterans Employment Program is a communication and education platform.

[Working securely with Defence](#)

A guide to Defence Industry Security Program (DISP) membership and is designed to help any business or organisation that would like to work with or expand their engagement with Defence and Defence industry.

INNOVATIVE INDEPENDENT PROFESSIONAL SOLUTIONS

ABOUT US

Established in 2004, Pacific Aerospace Consulting (PAC) is a veteran-owned business comprised of two independent companies in Australia and the US, providing capabilities to Defence and commercial clients. PAC's structure has the unique ability to support the ADF from the USA as well. Our team – over 90% veterans – is formed by operators, engineers, and technical specialists in ICT, aviation software and systems, mission planning, and business operations with experience in Defence, Government, and civilian organisations.

PAC is ISO 9001:2015 certified and a Defence Recognised Supplier, with a solid and growing presence in Australia to support the ADF's rapidly developing capabilities.



We offer the highest levels of customer service, anticipating client needs and adapting to evolving project requirements. Our clients know they can depend on PAC to deliver efficient, effective, cost-conscious and innovative services.

OUR CORE SERVICES

[Cyber Security →](#)

[IRAP Assessments →](#)

[DISP membership accreditation support →](#)

[C2 Integration →](#)

[ISO 27001 Audit →](#)

[Cybersecurity Maturity Model Certification \(CMMC\), Level 1 and Level 2 Services →](#)

[Mission Systems →](#)

[Tactical Information Exchange →](#)

[Training and Simulation →](#)

[Aviation →](#)

[Systems Engineering →](#)